OPTA

Work Stream 3 - Leads

- WS3A Engage Vendor Community Work Stream Lead
 - Kristy Mlaker (Metrolinx)
- WS3B Commercial Bus Management Work Stream Lead(s)
 - Loris Dametto (TTC)
 - Elahe Taebi (TTC)
- WS3C Paratransit EV Commercial Management Work Stream Lead
 - Jennifer Diaz (TransHelp Region of Peel)
- WS3D Non-Revenue Vehicle Commercial Management
 - Work Stream Lead Vacant

Work Stream 3A – Vendor Engagement – Summary

 The purpose of this work stream is to engage with the private sector for the purpose of OPTA ZEB discussions and collaboration with public transit systems in Ontario. OPTA Business Members and the larger vendor community play a crucial role in ZEB adoption.

(1) Market Sounding Report

- Developing a key set of questions for Bus OEMs, Component Suppliers, Vendor Repair Shops, Consultants, Power Providers, and Software Providers.
- Collect key information via a market sounding survey.
- Findings from the survey will be used as an input to the market sounding report and cross-collaboration with other work streams.

(2) Presentation Series (Webinars/Open Houses)

- OPTA will be providing the opportunity to invite business members to present and speak about the products/services they offer to the rest of the OPTA sub-committee.
- The format of the presentations are typically 5-10 minute presentation with a 20 minute Q&A

Work Stream 3A – Vendor Engagement – Action Log

Task	Description	Status	Progress Note
Future Meetings	Propose meeting dates going forward	Closed	Meeting scheduled for once every 3 weeks
Assign Sub-Groups	Brainstorm and assign sub-groups to each work stream lead	Closed	Discussed at ZEB Committee #1 meeting. Subgroups were assigned.
Identify relevant products/companies	Each work stream lead will list all relevant products/companies.	Closed	CUTA/CUTRIC/OPTA members identified within existing documents.
Draft Survey Questions	Work stream leads will draft survey questions geared towards their subgroup.	Closed	Survey distributed to OPTA business members
Develop Survey E-mail	OPTA (Karen) will send out the surveys. All survey response requests are optional	Closed	Survey sent out via OPTA
Release Survey & Analyze Survey Results	Compile all survey responses	Open	Survey closed and responses collected. Responses need to be cleaned up as it is currently an export from Survey Monkey
Draft Market Sounding Report	Compile high level responses and develop report	Open	
Present Market Sounding Report to OPTA Subcommittee	Present findings	Open	
Schedule Dates for Webinar Presentations / Open Houses	See next slide	Open	

Work Stream 3A – Vendor Engagement Schedule

Date	Туре	Theme of Presentation
Oct 5, 2022	Bus OEMs	Zero-Emission Vehicles Innovation Pipeline
Nov 16, 2022	Bus OEMs	Zero-Emission Vehicles Innovation Pipeline
Dec 7, 2022	Component Suppliers	Product Roadmap for Fleet Electrification
Jan 18, 2023	ZEB Software	Data & Information Collection from your ZEB Fleet
Feb 8, 2023	Turn-Key Solutions	Turn-Key Solutions for Transit Electrification
Mar 15, 2023	Vendor Repairs/Dealers	Maintenance & ZEB Product Offerings
Apr 5, 2023	Consulting	ZEB Case Studies - Ontario Projects

Work Stream 3A – Vendor Engagement – Next Steps

- 3A Engage Vendor Community
 - Finalize Work Plan with OPTA ZEB Chair/Vice-Chair
 - Schedule Dates for Webinar Presentations / Open Houses
 - Confirm participation with Vendor Community
 - Market Sounding Report Analyze and Compile Responses
 - Present Market Sounding Report
- 3B/C/D Commercial Management
 - Finalize Work Plan with OPTA ZEB Chair/Vice-Chair